



## FLUVANNA COUNTY BOARD OF SUPERVISORS

### AGENDA FOR WORK SESSION MEETING

Circuit Courtroom, Fluvanna Courts Building

February 27 2013, 6:00 pm

(Non-Profit Presentations)

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#### TAB AGENDA ITEMS

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#### 1 - CALL TO ORDER, PLEDGE OF ALLEGIANCE, MOMENT OF SILENCE

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#### 2 - COUNTY ADMINISTRATOR'S REPORT

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#### 3 - PRESENTATIONS (normally not to exceed 5 minutes each)

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- Department Social Services – Ms. Susan Muir, Social Services Director
- Monticello Area Community Action Agency (MACAA) – Gary Nickelsen
- X Thomas Jefferson Partnership for Economic Development (TJPED) – Helen Cauthen
- X Central Virginia Small Business Development Center (CVSBDC)– Nora Gillespie
- X Piedmont Workforce Network – Heather Foor
- X JAUNT – Donna Shaunesey
- X Jefferson Area Board for Aging (JABA) – Marta Keane
- X Piedmont Housing Alliance – Shelley Murphy
- Thomas Jefferson Emergency Medical Services Council (TJEMS) – Stephen Rea
- Legal Aid Justice Center – Kathleen Caldwell
- OAR/Jefferson Area Community Corrections – Patricia Smith
- Shelter for Help in Emergency – Sarah Ellis
- Scottsville Rescue Squad – Brian Cropp
- X Youth Advisory Council (YAC) – Jackie Meyers
- X Animal Response/F-CART – Jackie Meyers
- X Streamwatch – Rose Brown
- X Thomas Jefferson Soil & Water Conservation District – Alyson Sappington
- X Region Ten – Richard Fawcett
- Sexual Assault Resource Agency – Rebecca Weybright
- Jefferson Area CHIP – Judy Smith
- Fluvanna Chamber of Commerce – Scott Valentine
- Fluvanna Arts Council – Adele Schaefer
- Piedmont Virginia Community College (PVCC) – Steve Parker
- X Fluvanna Leadership Program – Easton Loving

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#### 4 - UNFINISHED BUSINESS

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None

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**5 - NEW BUSINESS**

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**6 - CLOSED MEETING**

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None

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**7 – ADJOURN**

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County Administrator Review

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**PLEDGE OF ALLEGIANCE**

I pledge allegiance to the flag  
of the United States of America  
and to the Republic for which it stands,  
one nation, under God, indivisible,  
with liberty and justice for all.

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## ORDER

1. It shall be the duty of the Chairman to maintain order and decorum at meetings. The Chairman shall speak to points of order in preference to all other members.
2. In maintaining decorum and propriety of conduct, the Chairman shall not be challenged and no debate shall be allowed until after the Chairman declares that order has been restored. In the event the Board wishes to debate the matter of the disorder or the bringing of order; the regular business may be suspended by vote of the Board to discuss the matter.
3. No member or citizen shall be allowed to use abusive language, excessive noise, or in any way incite persons to use such tactics. The Chairman and/or the County Administrator shall be the judge of such breaches, however, the Board may vote to overrule both.
4. When a person engages in such breaches, the Chairman shall order the person's removal from the building, or may order the person to stand silent, or may, if necessary, order the person removed from the County property.

## PUBLIC HEARING RULES OF PROCEDURE

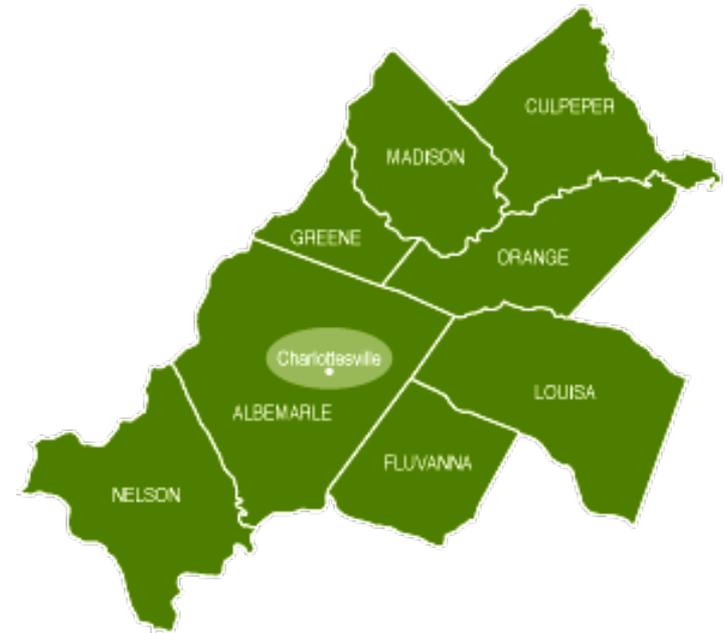
1. PURPOSE
  - The purpose of a public hearing is to receive testimony from the public on certain resolutions, ordinances or amendments prior to taking action.
  - A hearing is not a dialogue or debate. Its express purpose is to receive additional facts, comments and opinion on subject items.
2. SPEAKERS
  - Speakers should approach the lectern so they may be visible and audible to the Board.
  - Each speaker should clearly state his/her name and address.
  - All comments should be directed to the Board.
  - All questions should be directed to the Chairman. Members of the Board are not expected to respond to questions, and response to questions shall be made at the Chairman's discretion.
  - Speakers are encouraged to contact staff regarding unresolved concerns or to receive additional information.
  - Speakers with questions are encouraged to call County staff prior to the public hearing.
  - Speakers should be brief and avoid repetition of previously presented comments.
3. ACTION
  - At the conclusion of the public hearing on each item, the Chairman will close the public hearing.
  - The Board will proceed with its deliberation and will act on or formally postpone action on such item prior to proceeding to other agenda items.
  - Further public comment after the public hearing has been closed generally will not be permitted.

# Thomas Jefferson Partnership for Economic Development



# About The Partnership

- Formed in 1995 as nonprofit organization
- Public-Private Partnership – most effective model
- Bring together 8 counties, Charlottesville, higher education and private sector to focus on economic development collaboratively



# Leadership

- **TJPED Board of Directors**
  - **Chaired by Ron Cottrell, Martha Jefferson Hospital**
  - **9 Jurisdiction Directors**
    - *Steve Nichols, Fluvanna County Administrator*
  - **12 Private Sector Directors**
  - **University of Virginia Director**
  - **2 Community College Directors**
  
- **Economic Development Partners Team**
  - *Bobby Popowicz, Fluvanna County, Community Development Director*

# TJPED's Investors

## PRIVATE SECTOR & NON-PROFIT

### LOCAL JURISDICTIONS

Albemarle County  
City of Charlottesville  
Culpeper County  
**Fluvanna County**  
Greene County  
Louisa County  
Nelson County  
Orange County

### HIGHER EDUCATION

University of Virginia  
Piedmont Virginia Community  
College  
Germanna Community College

Adams and Garth Staffing  
Bank of America  
BB&T  
Blue Ridge Bank  
CBRE/Charlottesville  
Central Virginia Electric Cooperative  
CenturyLink  
Charlottesville/Albemarle Regional  
Airport  
Charlottesville Area Association of  
Realtors  
Charlottesville Regional Chamber  
C.M.A. Properties  
Colonial Auto Center  
DeSimone LLC  
Dominion Virginia Power  
Draper Aden Associates  
First Citizens Bank  
Fried Companies Inc.  
Great Eastern Management  
Hantzmon, Wiebel & Company

Klockner Pentaplast  
LexisNexis  
Martha Jefferson Hospital  
McGuireWoods LLP  
Montague, Miller & Co  
Northwestern Mutual  
Pepsi Cola Bottling Co  
Rappahannock Electric Coop  
Roy Wheeler Realty  
StellarOne Bank  
State Farm Insurance Company  
The Daily Progress  
Union Bank  
United Bank  
Virginia National Bank  
Volvo of Charlottesville  
Wade Apartments, LLC  
Wal-Mart DC #7016  
Wells Fargo  
Williams Mullen  
Woodard Properties

# Program of Work

- 1. Marketing** – promote Central Virginia as a premier location for business
  - Target Markets Report Implementation Plan
- 2. Project Management** – deliver outstanding project management
- 3. Existing Business Services** – cultivate and grow local business
- 4. Regional Cooperation & Business Climate**

## Regional Targets

- Business & Financial Services
- Information Technology & Telecommunications

## Fluvanna County Targets

- Business & Financial Services
- Forest & Wood Products
- Health Services
- Light Manufacturing

# Benefits of Regionalism

- Collaborative approach is more efficient, effective, and ultimately more successful.
- Businesses tend to look at regions rather than jurisdictions
- Sends positive message of cooperation and stability to clients
- Size and scale matter
- Combination of resources and experience
- More competitive with national and global rivals
- Localities can exist within a regional framework without losing individuality

# FY 2014 Request

- Public Sector Funding Since 1995 = \$12,500 per Jurisdiction
- New Public Sector Formula
  - 50 cents per capita phased in over 3 years
  - \$10,000 minimum
- FY 2014 Fluvanna County Request = \$10,615

# You are Invited: TJPED Rebranding Announcement

Thursday, March 21, 2013  
10:00 AM

UVA Research Park  
4105 Lewis & Clark Drive  
Charlottesville

Special Guests:

*The Honorable Jim Cheng*  
Secretary of Commerce & Trade  
*Martin Briley, President & CEO,*  
Virginia Economic Development Partnership



# Thank You



# Central Virginia Small Business Development Center

Hosted by Thomas Jefferson Partnership for Economic Development

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## Center Overview

Fluvanna County Board of Supervisors

February 27, 2013 Meeting

by Nora Gillespie, Director



# What is the Mission of the Central Virginia SBDC?

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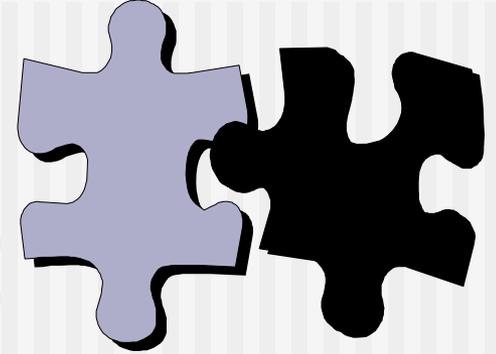
- Help regional economy and local businesses prosper
  - Increased *Sales*
  - *Capital* Formation (loans and equity)
  - *Job* Creation and Retention
  - *To result in increased tax revenues*

## Through

- One-on-one *free local counseling*  
*SBA emphasis on extended engagement clients*
- Local *training* programs

"Small" = 100 or fewer employees

# Central Virginia SBDC



- Existing and Start-up Businesses
  - One-on-One Counseling
  - Business Planning
  - Strategic Planning
  - Marketing
  - Financial Analysis
  - Sources of Financing
- *Free & confidential*

# Geographic Coverage of Central Virginia SBDC

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Albemarle  
Charlottesville  
Fluvanna  
Greene  
Louisa  
Nelson  
Orange



# Central Virginia SBDC

Hosted by the Thomas Jefferson Partnership for Economic  
Development

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## Organization

- **Part of Virginia SBDC Network of 29 local centers under U. S. Small Business Administration contract**
- **Lead Administrative Center is George Mason University**
- **Regional Administrative Center is James Madison University**
- *Local Host is Thomas Jefferson Partnership for Economic Development*

# Central Virginia SBDC Advisory Council

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**Helen Cauthen, Chair - TJPED**

**Lianne Landers - UVA Office Innovation and Tech  
Transfer**

**Andy Wade - Louisa County Economic Development**

**Bobby Popowicz – Fluvanna County, Economic  
Development**

**Maureen Kelley - Nelson County Economic Dev. and  
Tourism**

**Tony Williams - Greene County Economic Development  
Authority**

**Susan Stimart - Albemarle County Business  
Development Facilitator**

**Hollie Lee – City of Charlottesville Economic  
Development**

# Central Virginia SBDC Advisory Council

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(continued)

**Karen Epps — Orange County Econ Dev.**

**Leigh Middleditch - McGuire Woods**

**Valerie Palamountain - PVCC**

**Frank Berry — Hantzmon Wiebel**

**Kelly Dye — First Citizens Bank**

**Gloria Johnson – HR Consultant**

**Tom Weaver - SCORE**

# Central Virginia SBDC

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## Financial Structure

- SBA Funding: \$64,062 in 2012
- Center must locally match *at least* 100% of allocation
  - 50% in *Cash Match*
  - 50% in *In-Kind*

SBDC's generally exceed match requirement

SBDC's can generate program income separate from "*match*" (usually training programs)

***No state funding***

# Central Virginia SBDC Staffing

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- Director
- Independent Contractors
  - Financial
  - Marketing
- UVA Interns/Volunteers
- Admin (16 hours/week)

# Central Virginia SBDC

## Annual Cash Funding Sources

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	Current	Requested
SBA	\$64,062	\$64,062
TJPED	\$In-kind Rent	\$In-kind Rent
UVA	\$10,000	\$12,000
Louisa County	\$10,000	\$10,000
Charlottesville	\$12,000	\$12,000
Albemarle County	\$ 7,880	\$10,000
Greene County	\$ 7,500	\$ 7,500
Nelson County	\$ 7,500	\$ 7,500
Orange County	\$ 7,500	\$ 7,500
Fluvanna County*	\$ -0-	\$ 2,375
Various Banks	\$ 2,750	\$ 5,550

\*Fluvanna County funded continuously from FY05 through FY12

# Central Virginia SBDC Current In-kind Sources

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- Thomas Jefferson Partnership for Economic Development
- All jurisdictions serviced
- Local Chambers of Commerce

# Central Virginia SBDC

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## Sources of Clients

- Referrals
  - Local sources (Econ. Development, banks)
  - Existing clients
  - U.S. Small Business Administration
  - Virginia Department of Business Assistance
- Prospect Development
- Entrepreneurial Resources
  - Internet
  - Publications

# Central Virginia SBDC

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- Measurement of Center

- Impact results through client surveys  
(annually)

- Extended Engagement Clients

- Counseling Quality through client surveys  
(periodically)

- Training Evaluation (at end of sessions)

# Central Virginia SBDC

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<b>IMPACT*</b>	<b>CY11</b>	<b>CY08-11</b>
Jobs Created and Retained	40	431
New Businesses	5	37
Sales Increase	\$2.9M	\$7.6M
Capital Formation	\$2.1M	\$12.6M

\*Based on 20% response rate

- CY12 – Survey in Process

# Central Virginia SBDC Counseling and Training

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	CY11	CY12
# of Counseling Sessions	387	367
Counseling Clients	175	186
% Fluvanna County	4%	3%
Training Events	31	33
Training Attendees	360	375
% Fluvanna County	4%	8%

# Central Virginia SBDC Services Provided

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## Fluvanna Businesses

Information Transfers:	5
Clients Counseled:	5
Entrepreneur Express Workshop Attendees:	33
Number of EE attendees indicating will seek SBDC assistance for business planning	8 (of 14)

### SBDC Technology Counseling Program (ICAP)

1 Fluvanna resident (25% of area total) with

IP - Estimated value of services: \$7,000

# Central Virginia SBDC

## 2012 Training Programs

### **Attended by Fluvanna Businesses**

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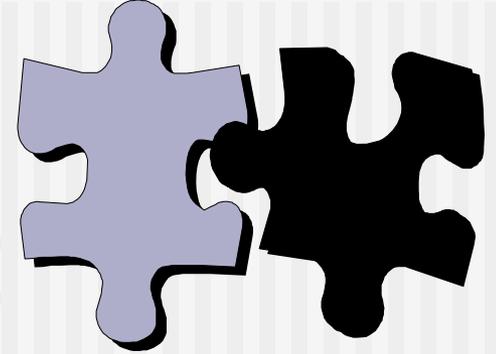
- ❖ "How to Start a Business"
- ❖ "Selling to the Government"
- ❖ "Entrepreneur Express"
- ❖ "Sharing Success"
- ❖ "Keeping the Books"
- ❖ "QuickBooks Part 1 & 2"

# Central Virginia SBDC Specialized Programs

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- **Retailing in a Changing Economy**
  - **Conducted by Virginia SBDC Retail Consultant**
- **Selling to the Government**
  - **Co-sponsored with PTAC**
- **Exporting**
  - **Conducted by Virginia SBDC Trade Consultant**
- **Technology Consulting**
  - **Conducted by Virginia SBDC Technology Consultant**
  -

# Central Virginia SBDC



- Existing and Start-up Businesses
  - One-on-One Counseling
  - Business Planning
  - Strategic Planning
  - Marketing
  - Financial Analysis
  - Sources of Financing
- *Free & confidential*

# Piedmont Workforce Network



Local Workforce Area 6

Heather Foor, Program Manager

February 27, 2013

[www.piedmontworkforce.net](http://www.piedmontworkforce.net)

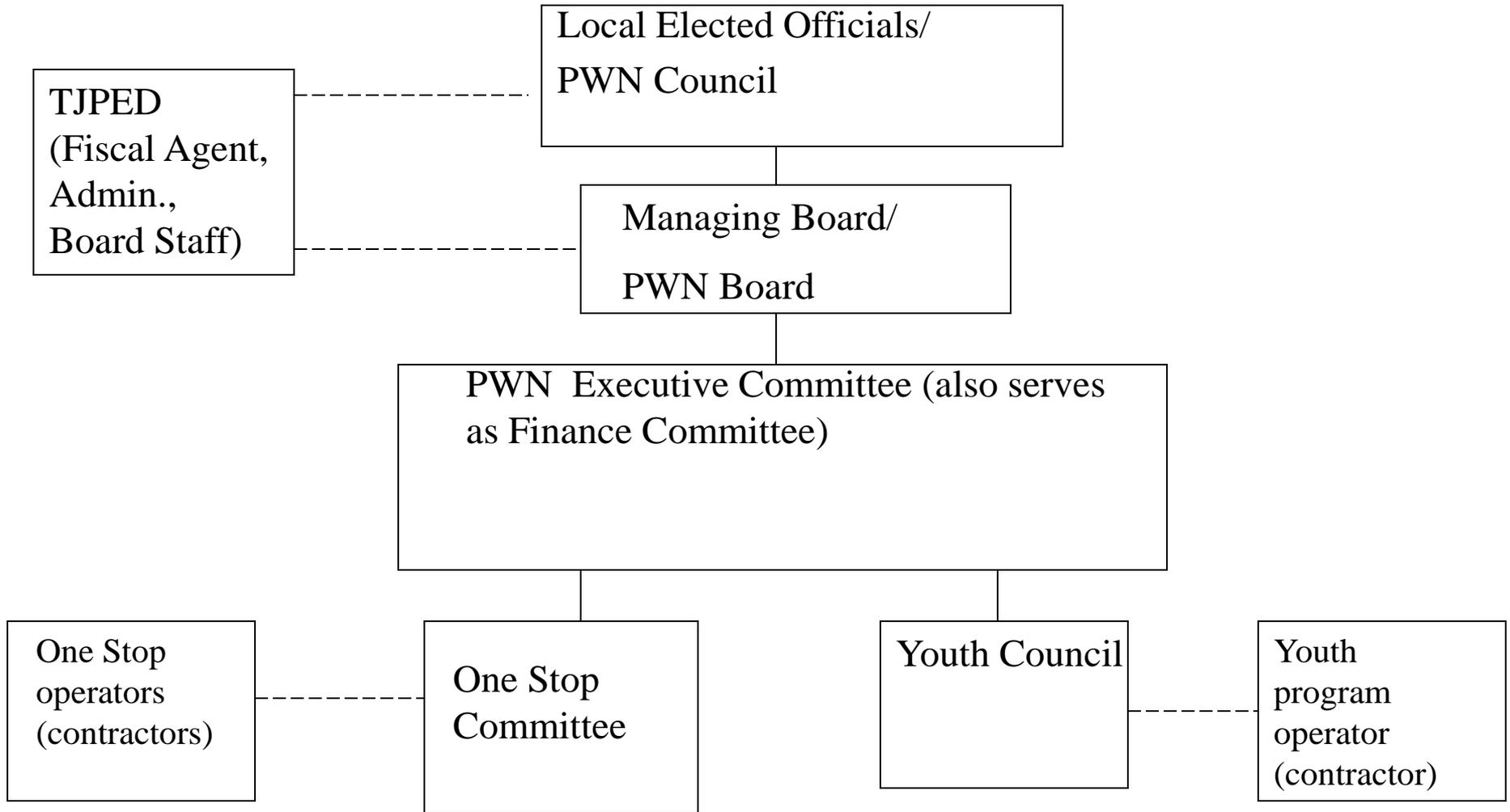
# What is the Workforce Investment Act?

- **The Workforce Investment Act of 1998 is a federal law that provides the opportunity for business and industry to link more closely with job access and training programs and provide leadership for the development of a workforce that meets the needs of localities.**
- **In Virginia, there are 15 local workforce investment areas designated by the Governor. The Piedmont Workforce Network region is made up of Planning Districts 9 and 10.**

# Who is the Piedmont Workforce Network?

- Each local workforce investment area is required to have a Workforce Investment Board. Our Workforce Investment Board is called the Piedmont Workforce Network (PWN).
- The PWN provides oversight of the One Stop Delivery system in our area.
- Thomas Jefferson Partnership for Economic Development (TJPED) is PWN's fiscal and administrative agent.

# Piedmont Workforce Network (PWN) Organizational Chart



# Visitor Totals for the Virginia Workforce Center-Charlottesville

- **1<sup>st</sup> Quarter (July, Aug. & Sept. 2012) – 5,399 visitors (389 or 7% are Fluvanna County residents)**
- **2<sup>nd</sup> Quarter (Oct., Nov. & Dec. 2012) – 5,889 visitors (379 or 6% are Fluvanna County residents)**
- **Workforce Investment Act clients – 199 clients enrolled in Planning District 10 (14 or 7% are Fluvanna County residents)**

# Workforce Services Available in Fluvanna

- **Job Seeker services provided by the Virginia Employment Commission (VEC) at the Fluvanna County Library by appointment. On average, the VEC staff are having appointments in Fluvanna twice a month.**
- **Workforce Investment Act staff meet on a regular basis with clients in Fluvanna.**

# Customer Success Story

- Jennifer, a Fluvanna County resident, found out in March 2012 that her job at Video Gaming Technologies in Ruckersville was being eliminated due to the company relocating.
- During this situation, Jennifer learned about the services at the Virginia Workforce Center-Charlottesville that would be available to her as a result of this lay-off
- The services at the Workforce Center assisted Jennifer in enrolling in the Occupational Technical Studies program at PVCC/ODU and this will open up many job opportunities for her at its completion.

For more information:

**Heather Foor, PWN Program Manager**

**(434) 979-5610**

**[heather@tjped.com](mailto:heather@tjped.com)**

**PWN Council rep for Fluvanna: Shaun Kenney**

**PWN Board rep for Fluvanna: Chris Fairchild**

# JAUNT FY14 Budget Presentation



Fluvanna



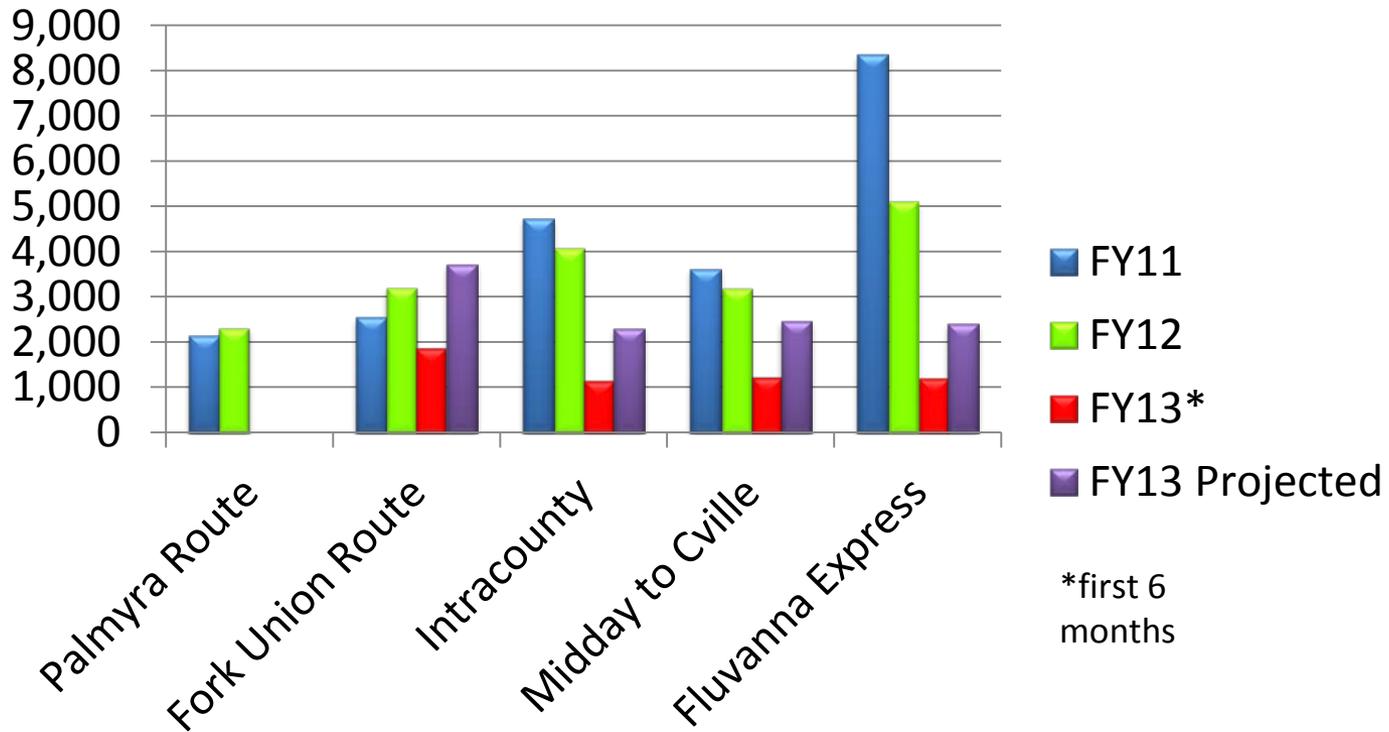
# Why public transportation?

*Just let it run.*

*There are a lot of people that don't have a ride.*

Fluvanna Resident  
Passenger Survey 2012

# Fluvanna County Trips



**FY12:** Implemented fare increase for commuters, 50 cent fare for seniors, decreased service for students on the Fluvanna Express

**FY13:** Budget reduced by half leading to dramatic reduction of service.

# Review of Current Service

## FY12

Two commuter routes 

Three days of intracounty service 

Three days of midday service to Charlottesville 

After school, school breaks, and summer camp transportation for students

## FY13

➔ One commuter 

➔ 1.5 days of intracounty service 

➔ One day of midday service to Charlottesville 

➔ Only after school transportation without additional resources to add extra bus if needed.

~~Summer camp~~ ~~school breaks~~  
~~extra resources to accommodate teams~~

# Who was left behind?

- Seniors
- Workers
- PVCC students
- Student athletes
- People needing dialysis
- Anyone who had an appointment in Charlottesville on Monday, Tuesday, Wednesday or Friday
- Anyone who needed to go to the bank, grocery store, library, visit a friend, see a doctor on any other day but Mondays or during a three hour window on Tuesdays



# Budget Options

	<b>Local Match Required</b>
<b>Maintain Current Services and Fares</b>	<b>\$72,141</b>
<b>Additional day of door-to-door Fluvanna (intracounty) service:</b>	<b>\$2,305/ Total \$74,446</b>
<b>Additional day of door-to-door midday to Charlottesville:</b>	<b>\$11,512/ Total \$83,653</b>
<b>Additional day of intracounty and midday service:</b>	<b>\$13,817/ Total \$85, 958</b>

**\$65,000?**

		<b>Local Match Required</b>
<b>Maintain Current Services and Fares</b>		<b>\$72,141</b>
<b>Cut Fluvanna Express by 1/3 :</b>	<b>-\$7,141</b>	<b>\$65,000</b>
<b>Cut door-to-door midday service to Charlottesville service by 1/2:</b>	<b>-\$7,141</b>	<b>\$65,000</b>
<b>Eliminate door-to-door Fluvanna (intracounty) service:</b>	<b>-\$7,141</b>	<b>\$65,000</b>

Questions?





# Leading the Community in Living Better. Longer.



**Helping All Fluvanna Residents  
Live Better, Longer**

# Value our Elders

- “The way you can judge a nation is by the way it treats its most vulnerable citizens.” Aristotle
- “Our society must make it right and possible for old people not to fear the young or be deserted by them, for the test of a civilization is the way it cares for its helpless members.” Pearl S. Buck 1954

## JABA's Mission

To promote, establish and preserve sustainable communities for healthy aging that benefit individuals and families of all ages.



JABA (Jefferson Area Board for Aging) has been serving the needs of seniors and caregivers in Planning District 10 in Virginia for over 35 years and is committed to intergenerational programming. To achieve our mission, JABA's strategic plan is built on three cornerstones:

*Sustainability*

*Intergenerational*

*Healthy Aging*

## The county's support is vital in JABA's efforts to sustain our community's elderly residents

JABA assisted 547 (13.6%) people over the age of 65 in Fluvanna County.

- 7.2% of people 65 and older live at or below the poverty. These individuals and family make up the majority of the clients that we see.
- While some seniors require multiple interactions, others can be helped in a single interview or intervention
- **In FY 2013, JABA projects serving 840 individuals (clients and caregivers)**

# Fluvanna County Snapshot

- In 2010, 4,022 of Fluvanna County residents were over the age of 65. This is a 44% increase from 2000. Looking ahead, we anticipate people in this category to almost triple by 2030.
- Currently 19% live alone, without consistent supports in place.
  - **Client snapshot**
    - The average client that JABA serves in Fluvanna is an African American female who has a 33% probability of living alone and 35% chance in living in poverty. She is 77 years old.

# *Healthy Aging*

To ensure JABA focuses on creating and nurturing viable communities in which persons of all ages are able to experience healthy aging.

- **Adult Care Center**
- **Care Management**
- **Community Center**
- **Health Insurance Counseling**
- **Health Services**
- **Home Delivered Meals**
- **Information and Assistance**
- **Ombudsman**
- **Volunteer Program**

# Why finance these services?

- Value and worth of the seniors in the community
  - Seniors own their homes and pay personal property tax
  - Seniors spend in the community, contributing to the economy
  - Seniors are at risk for health and nutrition deficiencies that are preventable- and the knowledge they learn can be shared with their extended family
- 
- Caregivers are able to work, knowing that their loved one is being taken care of in a safe environment, as well as experiencing socialization and cognitive activities
  - Caregivers can work and maintain other life roles, and remain healthy contributing members of the county- including paying taxes

# We do not do this work alone...

- Our community partners include **JAUNT, Fluvanna Parks and Recreation, Central Elementary School, MACAA, Envoy Nursing Home, Meals on Wheels, Fork Union Military Academy, Central Virginia Community Health Center, Social Services...** and many more!



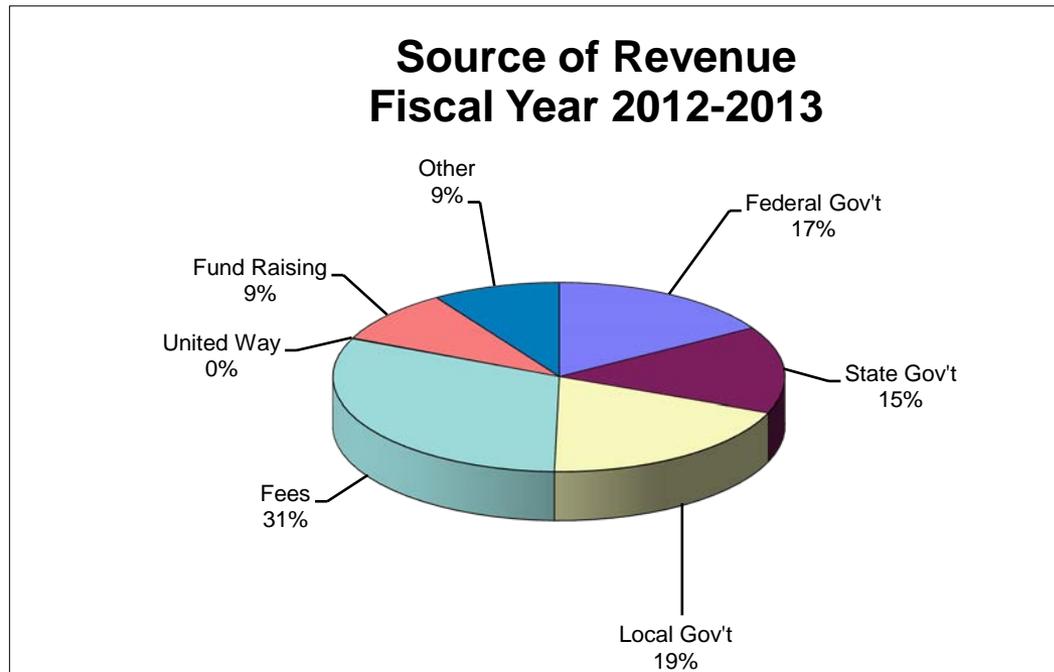
*We come together, we talk,  
we check in on each other.  
We are a family and this is  
so important to all of us."*

--Thelma Soto, Fluvanna

# Money allocated to JABA from Fluvanna county funds is spent wisely.

Every dollar of Fluvanna County funding generates significant additional funding of services for Fluvanna county residents.

## *Planning District 10*



*Other revenue may include receipts from grants, foundations, rentals, contracts, etc...*

# Fluvanna County Board of Supervisors



**GREEN FIRST**  
CAPITAL FUND

**Piedmont Housing Alliance (PHA)  
Programs and Services to Fluvanna County**

**February 27, 2013**

# PHA-Regional Nonprofit

- Serving the Thomas Jefferson Planning District community for almost 30 yrs
- Regional Home Ownership Center (RHOC)
- HUD Approved Housing Counseling Program
- Fair Housing Education & Outreach
- Financial Literacy Education
- Affordable Rentals and Developments
- Coalition member of the EITC-free income tax prep program
- CDFI-recently awarded \$1.4m

# Education and Outreach

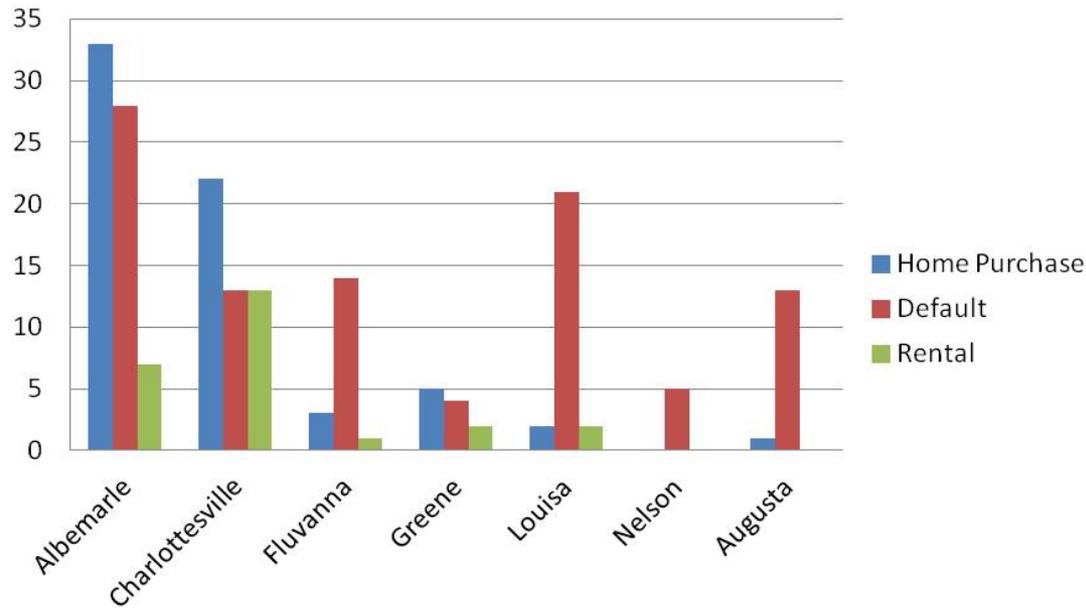
## Money Management and Budgeting

- FDIC's Money Smart Curriculum (12 modules), Hands on Banking Modules
- Classes for Adults and Youth (ages 6-18)
- Rental & Credit counseling
- Regional Home Ownership Center (RHOC)-one stop shop for first time homebuyers
- Fair Housing Education, file complaints of housing discrimination

# The “RHOC=One Stop Shop”

- First time homebuyer education (8 hr required Education Course)
- Access to Down payment Assistance & Closing Costs
- Workforce Housing DPA \$'s (for Police Officers, Firefighters, Teachers, and Nurses)
- One on One confidential counseling session
- Credit improvement
- Assisting clients becoming Mortgage ready

## FY 11-12 Intakes by MSA

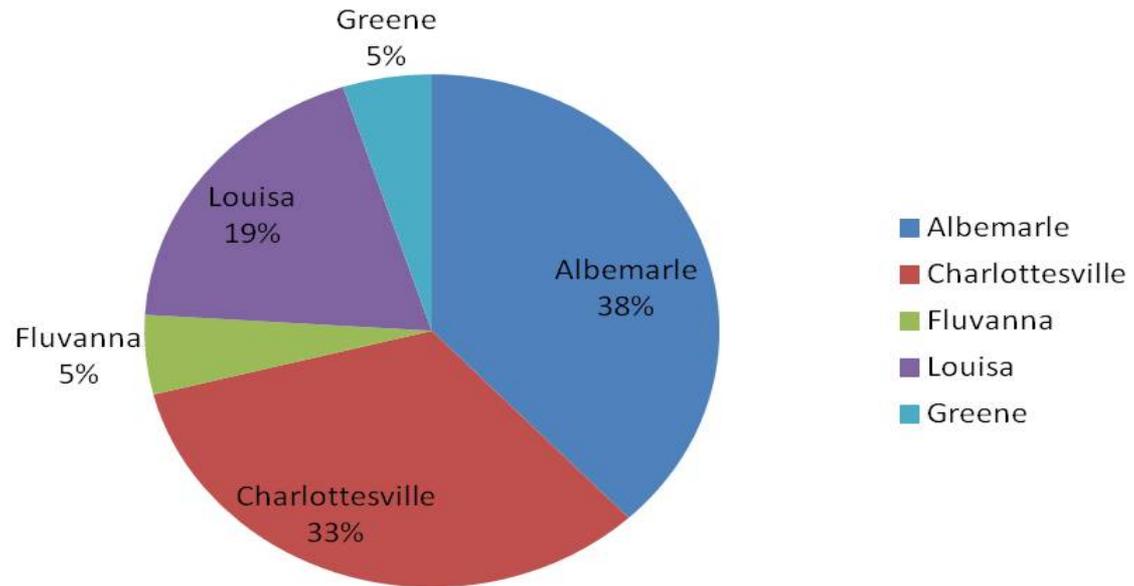


Albemarle-33,28,7. Charlottesville-22,13,13. **Fluvanna-3,14,1**. Greene-5,4,2. Louisa-2,21,2. Nelson-0,5,0. Augusta-1,13,0.

The total number of intakes received in Region 10 and Augusta is 189. However, there are a total of 220 intakes because the number includes the intakes from clients outside of the service area and VIDA

# Homebuyers

## FY 11-12 Home Buyer Closings



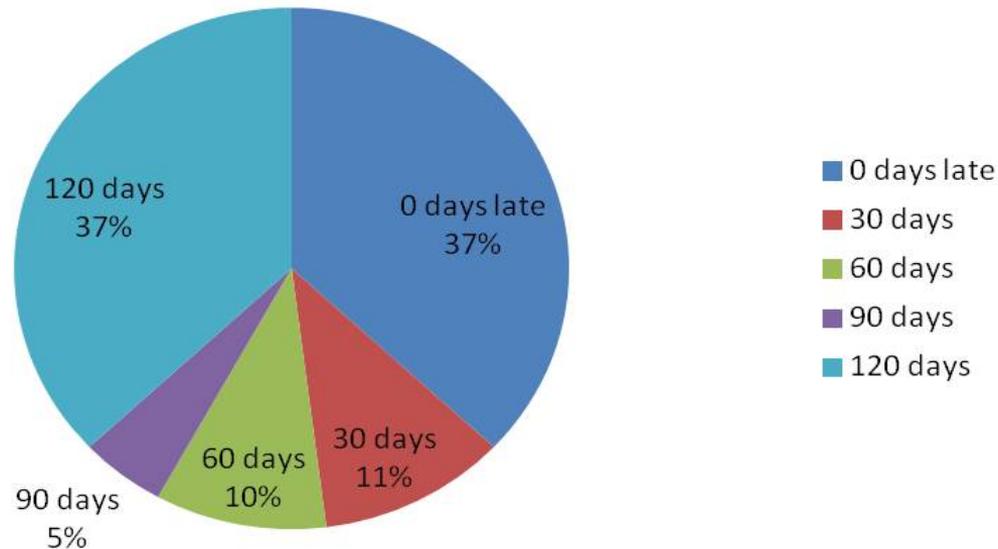
Average AMI: 59% and Average Income: \$36,164. The percentages are based on 21 closings. Fluvanna closing #1

# VIDA Intermediary

Virginia Individual Development Account (Federal dollars given to the state to administer)

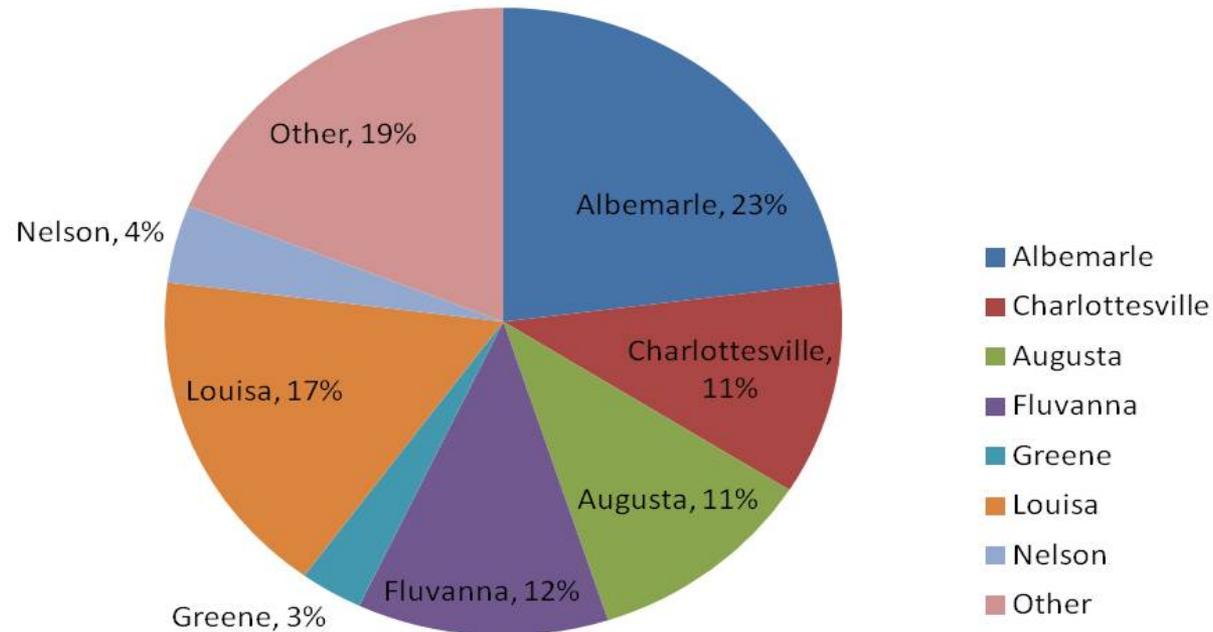
- 2 yr saving program-financial literacy classes
- 2:1 match ( $\$2000 + \$4000 = \$6000$ )
- 3 Assets: Homeownership-down payment/closing cost, Starting a business (equipment, etc), Education-tuition & books
- We are now accepting applications for VIDA

## Number of Days Late on Mortgage at the time of intake for FY11-12



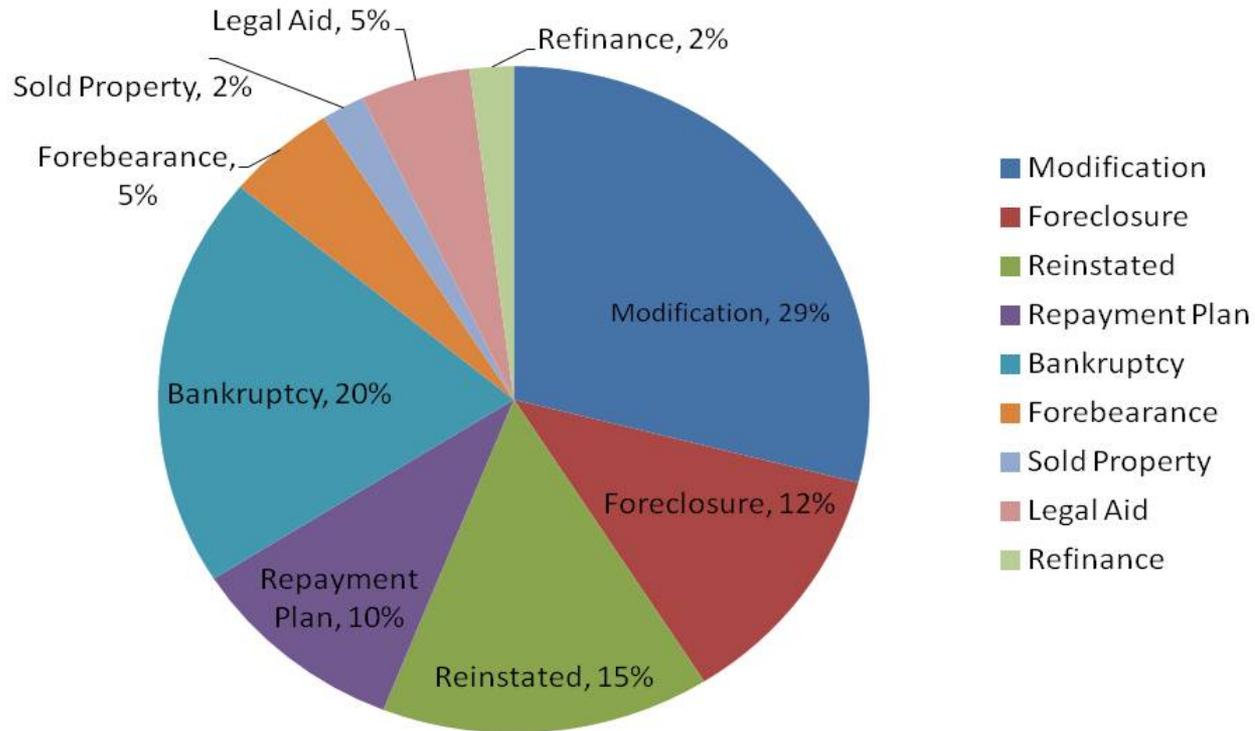
The percentages are based on 81 default client's mortgage status at time of intake. Based on our tracking of "days late" for default client, it appears that folks are seeking housing counseling earlier than they did in FY10-11. We would guess that this is probably because lenders are doing a better job of informing homeowners of loss mitigation and housing counseling services.

## FY 11-12 Default Intakes by MSA



The percentages are based on the 122 default intakes. Other includes: Chesapeake, Arlington, Amherst, Virginia Beach, Norfolk, Halifax, Culpepper. Most of these cases are carried over from our EHLP program and because that was a one time program, we don't expect that trend to continue. You'll notice that Louisa's numbers are high and that's because they have a higher incidence of foreclosure. For example, based on statistics from July 2012, 1/710 household will foreclose versus in Charlottesville, it is 1/3171. So, we aren't surprised to see so many default intakes from that area.

## FY 11-12 Default Counseling Outcomes



To calculate the different outcomes from default counseling, we did not include cases that are still pending or withdrawn cases when the client did not complete counseling. So these numbers are based on 43 cases that have completed the loss mitigation process with PHA. There are an additional 48 cases currently pending. There were 12 clients who did not follow up with the housing counselor.

# Impacts

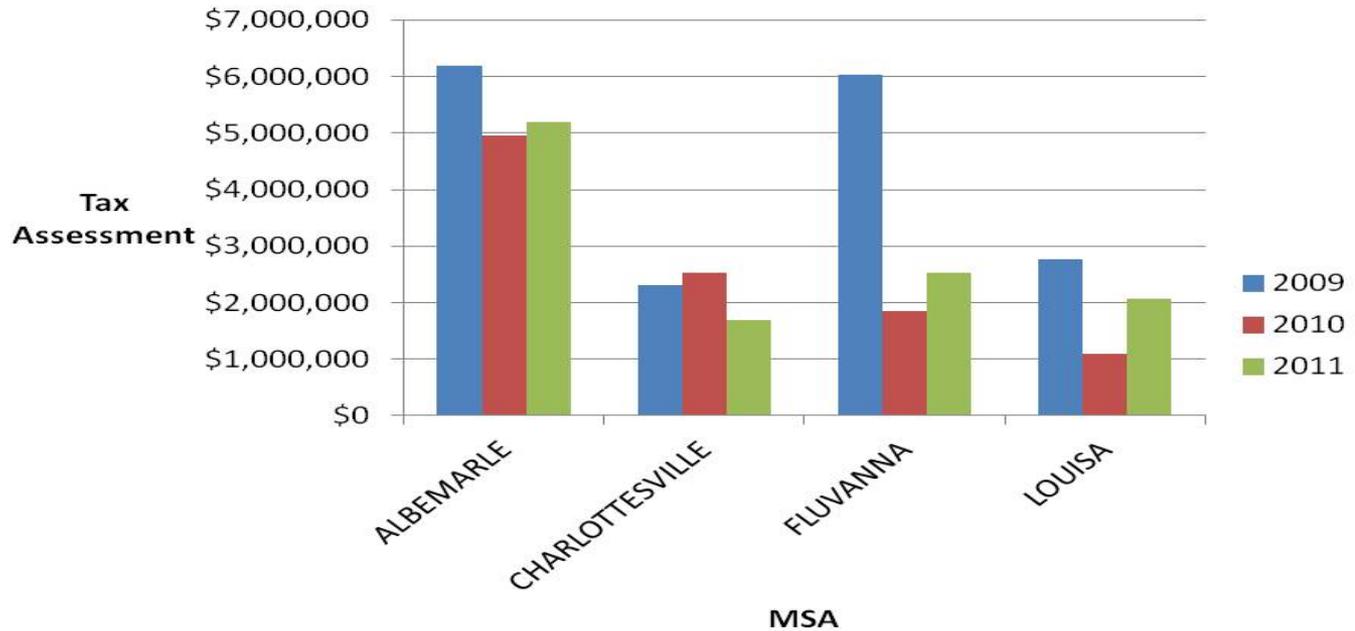
- Displacement and housing instability
- Financial insecurity and economic hardship
- Personal and family stress

\*\*\*\*\*

- Declining property values and physical deterioration
- Crime, social disorder, and population turnover
- Local government and HOA's fiscal stress

Ref: Kingsley, Smith and Price (2009) Impacts of foreclosures. The Urban Institute, Washington, DC

## Preservation of Tax Assessment by MSA



	2009	2010	2011	Total
ALBEMARLE	\$6,197,300	\$4,952,600	\$5,203,300	\$16,353,200
CHARLOTTESVILLE	\$2,303,500	\$2,535,400	\$1,685,100	\$6,524,000
FLUVANNA	\$6,031,500	\$1,845,500	\$2,533,500	\$10,410,500
LOUISA	\$2,758,800	\$1,090,600	\$2,073,200	\$5,922,600

Alb- 2009-64 Households 2010- 25 Households 2011-27 Households  
 C'ville- 2009-17 Households 2010-15 Households 2011-10 Households  
 Fluvanna- 2009-13 Households 2010- 8 Households 2011-14 Households  
 Louisa- 2009- 27 Households 2010-9 Households 2011-21 Households

# Outcomes/Options

- Forbearances
- Partial claims
- Referred to legal assistance
- Modifications (HAMP or lender modification)
- Pre-foreclosure sales, includes short sales
- Foreclosure

# Scams are running rampant

Citizens need to be more informed

- We need help to educate Fluvanna about the scams such as:
  - We stop foreclosures
  - Loan modifications
  - We buy houses
  - Rescue scams
  - Predatory Lending: Pay Day loans, Car Title loans

# Process for Homebuyer or Homeowners

- Contact PHA, request an Intake form
- Form gets completed and given back to PHA and a Counselor will be assigned
- Counselor sets up file and contacts clients for first appointment-within a week to 10 days
- First appointment, clients bring additional info
- Exceptions-if client is under contract or has a foreclosure auction date

# Contact information

- Office: 434-817-2436
- Fax: 434-817-0664
- Email: [info@piedmonthousing.org](mailto:info@piedmonthousing.org)
- [www.piedmonthousingalliance.org](http://www.piedmonthousingalliance.org)
- Twitter: piedmonthousing
- Facebook & Youtube channel
  
- Tuesday's at 3 and Thursday's at 9pm, Comcast Channel 13 or via the internet [www.cpatv.org](http://www.cpatv.org)



# Youth Advisory Council

**Presentation to the Fluvanna Board  
of Supervisors - February, 2013**



# Youth Advisory Council (YAC)

- **In September 2002, YAC was created as a forum to discuss youth issues in the county, both unmet needs and the development of new programs and initiatives.**
- **A mission statement and by-laws were written, as well as a membership job description, goals and objectives.**



# Purpose

- **Provides information on youth programs that are offered by agencies and organizations to families and youth**
- **Serves as an advisory board to the Board of Supervisors regarding issues related to youth in the county**



# Service to the County

**A liaison between organized groups that provide programs for youth:**

- **Creates opportunities for exchange between various youth-serving agencies and organizations**
- **Helps identify programs and services offered in the county**
- **Identifies possible gaps in services**
- **Provides opportunities for collaboration**
- **To share and celebrate the positive impact of youth activities and services on youth**



# Membership benefits

- **Build strong bonds with other youth organizations in the county.**
- **Share resource opportunities**
- **Promote your organization's programs.**
- **Share ideas**
- **Serve your community**
- **Play an instrumental role in the future of youth in Fluvanna.**
- **A "seat at the table" to influence the direction of youth development**
- **Opportunity to benefit from promotional efforts to inform the public about existing programs**



# Funding Request: \$360.00

**Maintenance and updating of the Youth Advisory Council website and hosting;**

- **Domain Name renewal: \$20.00**
- **Hosting: \$70.00**
- **Maintenance: \$100**

**Activities:**

- **Board Game Bonanza: \$70**
- **Activity for youth at the Old Farm Day event: \$50**
- **Support for YAC participation in the Celebrating Children event in April: \$50**



# Youth Advisory Council

**Thank you for considering our  
funding request.**

**Questions or Comments?**



# Fluvanna County Animal Response Team

**Presentation to the Fluvanna County  
Board of Supervisors February, 2013**



# View of our trailers

- **Agricultural Trailer**





# Agricultural Trailer

## Interior view of equipment





# Pet Companion Trailer

## 7 X 16 Enclosed Cargo Trailer





# Pet Companion Trailer

- Interior front





# Pet Companion Trailer

- Interior rear





# Funding Request for Perishable Items

- **Camera battery**
- **First Aid Kit supplies (animal and human)**
- **Bulbs for work lights**
- **Flashlight batteries & Bulbs**
- **Florescent ceiling bulbs**



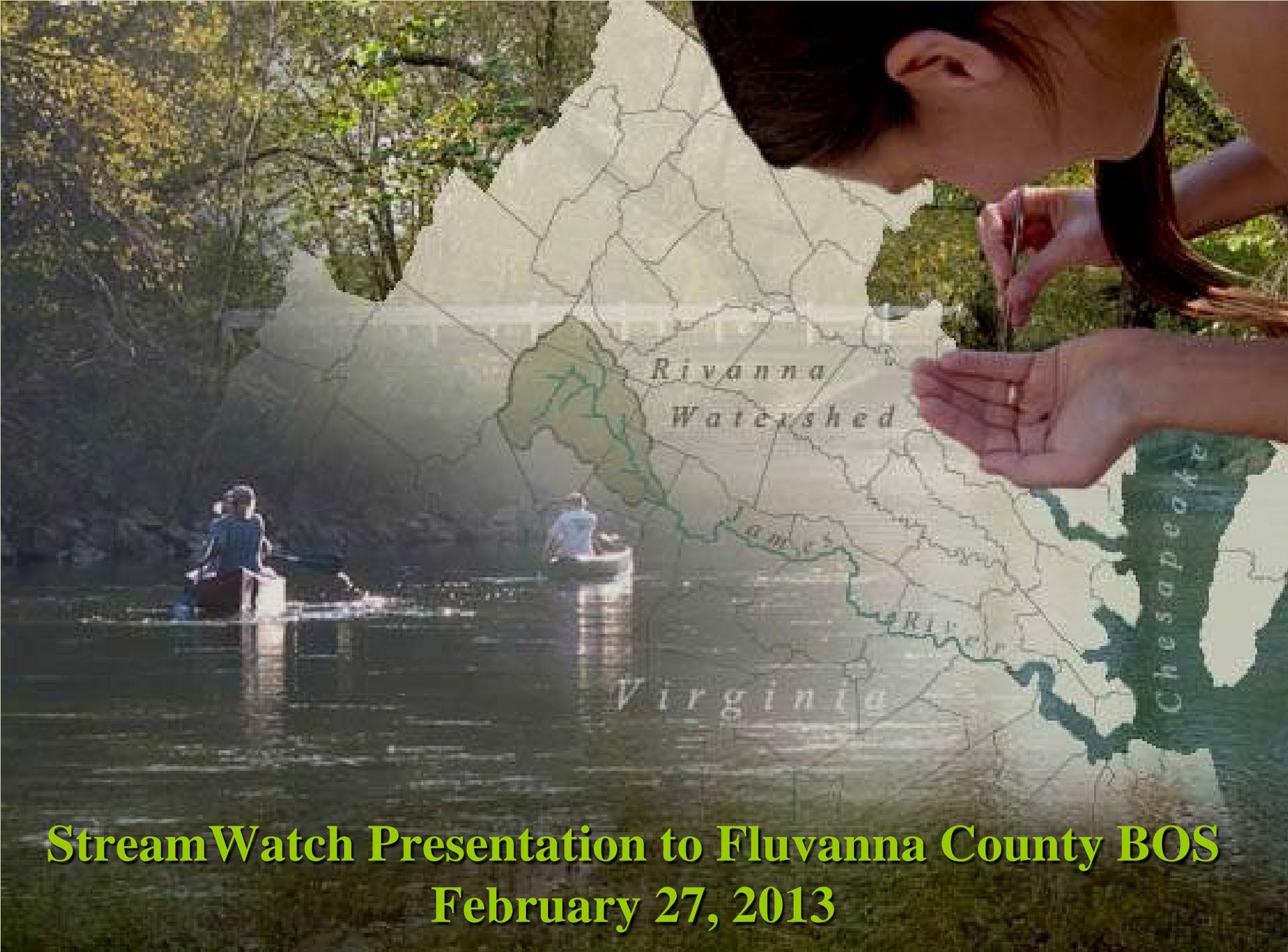
# Funding for disposable items

- **Sponges**
- **Scouring pads**
- **Latex gloves**
- **Garbage bags**
- **Sandwich bags**
- **Paper towels**
- **Hand soap**
- **Cat litter**
- **Bleach**



# Funding Request

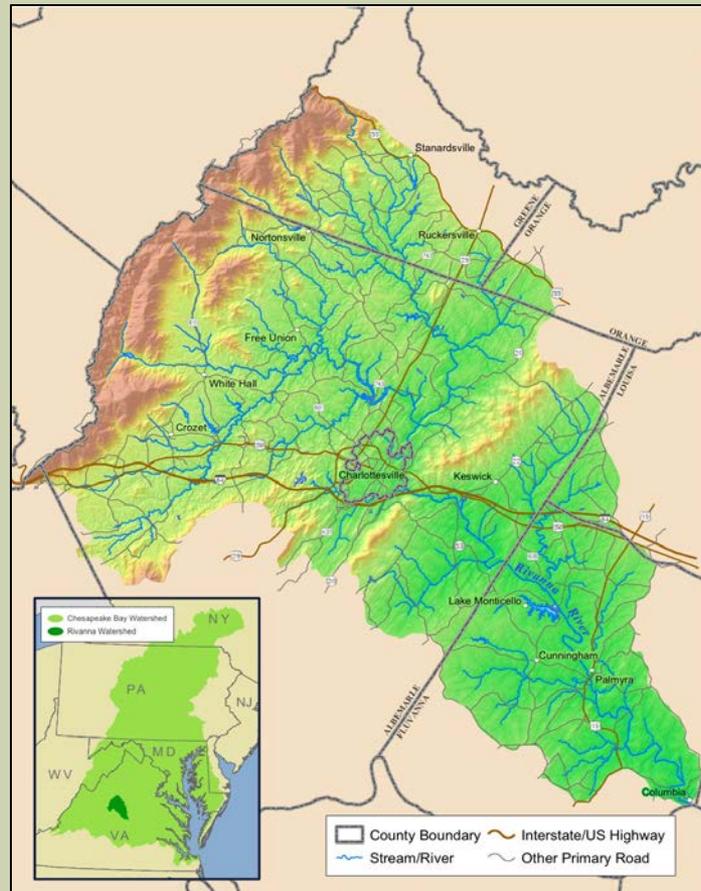
- **\$200.00 to cover the cost of items that need to be replaced as they wear out or are used during an event.**



**StreamWatch Presentation to Fluvanna County BOS  
February 27, 2013**

# Stream Watch Mission

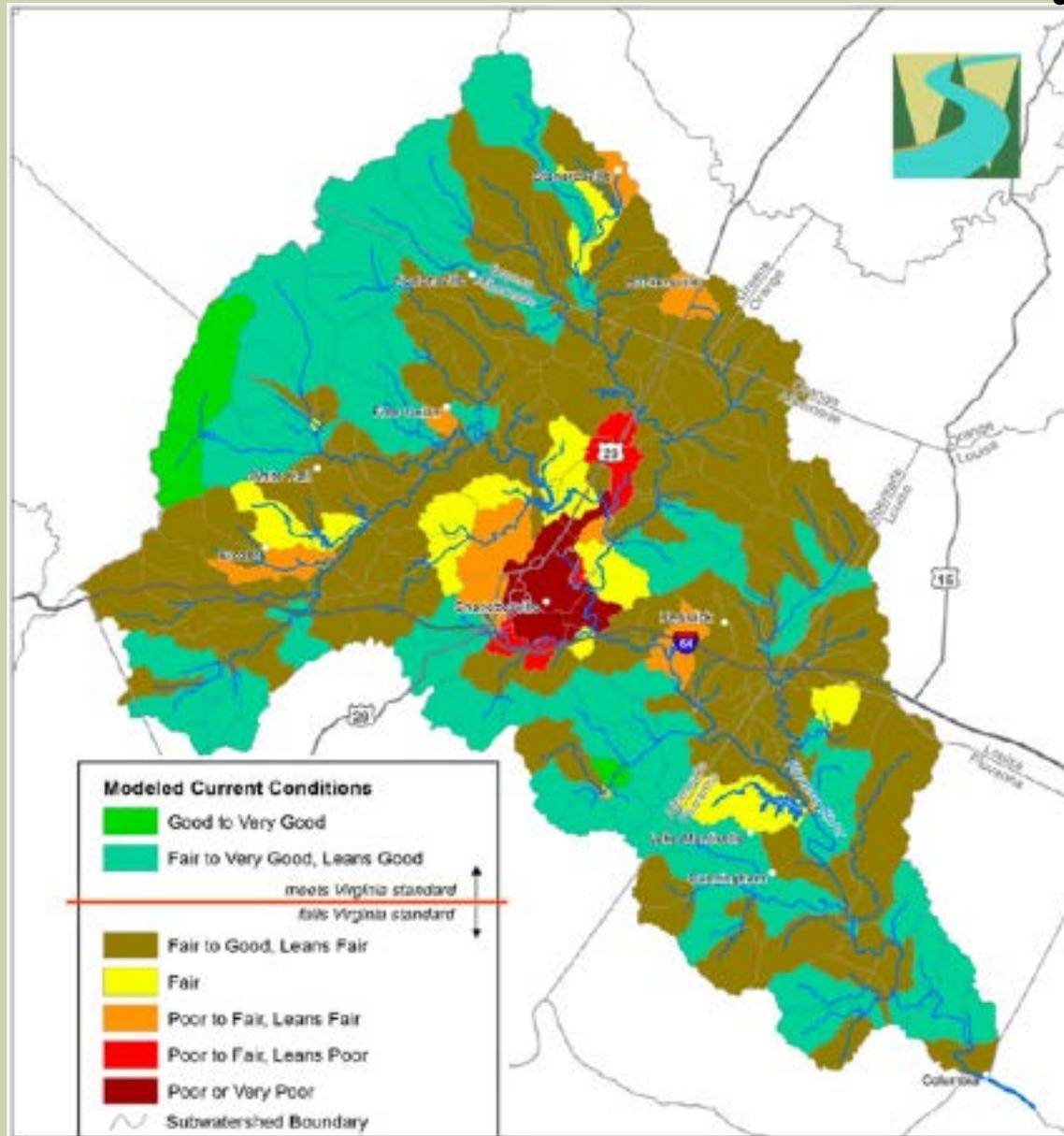
Monitor and assess Rivanna Watershed streams and rivers to help the community maintain and restore healthy waterways



QuickTime™ and a decompressor are needed to see this picture.



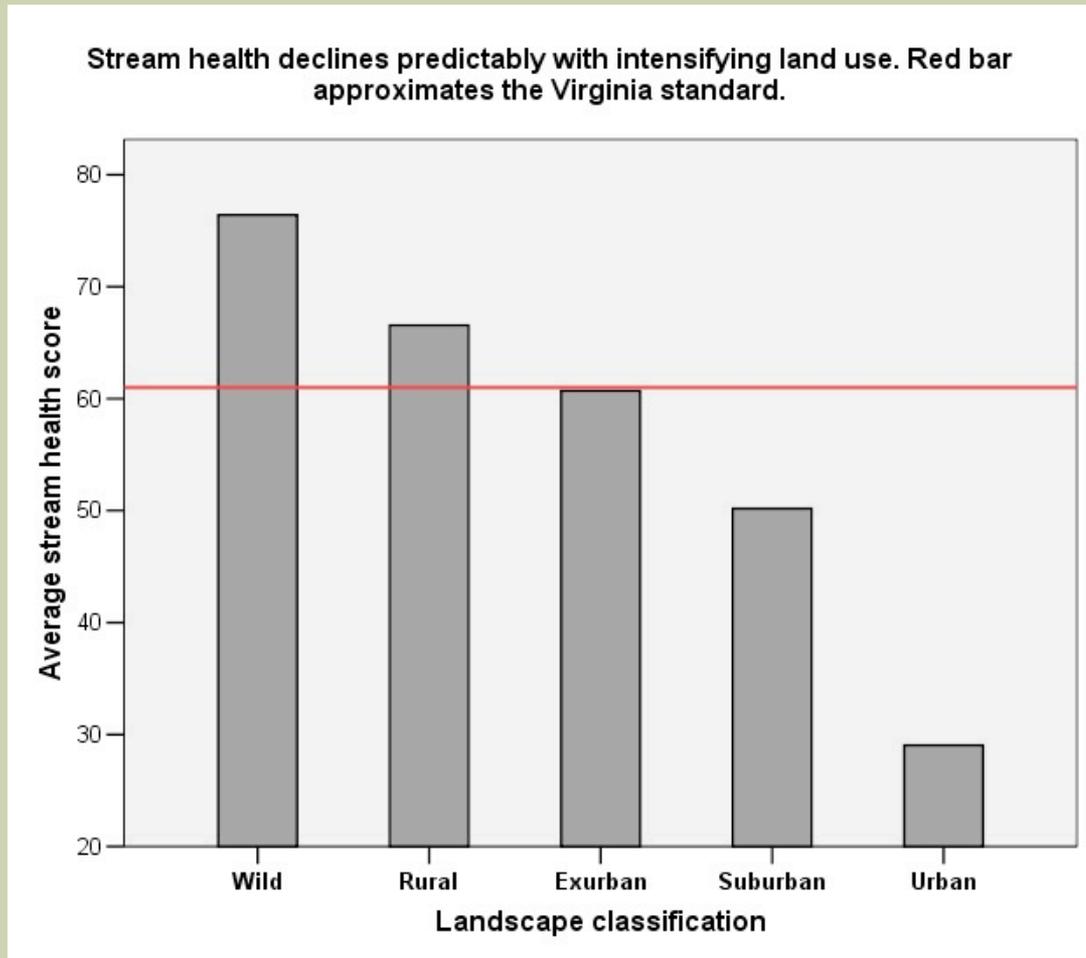
# StreamWatch Land Use Study



LIKELY CURRENT HEALTH OF STREAMS IN SMALL RIVANNA WATERSHEDS

# Rivanna Watershed Streams

Only about 30% of streams in the Rivanna watershed meet the Virginia biological standard for water quality.



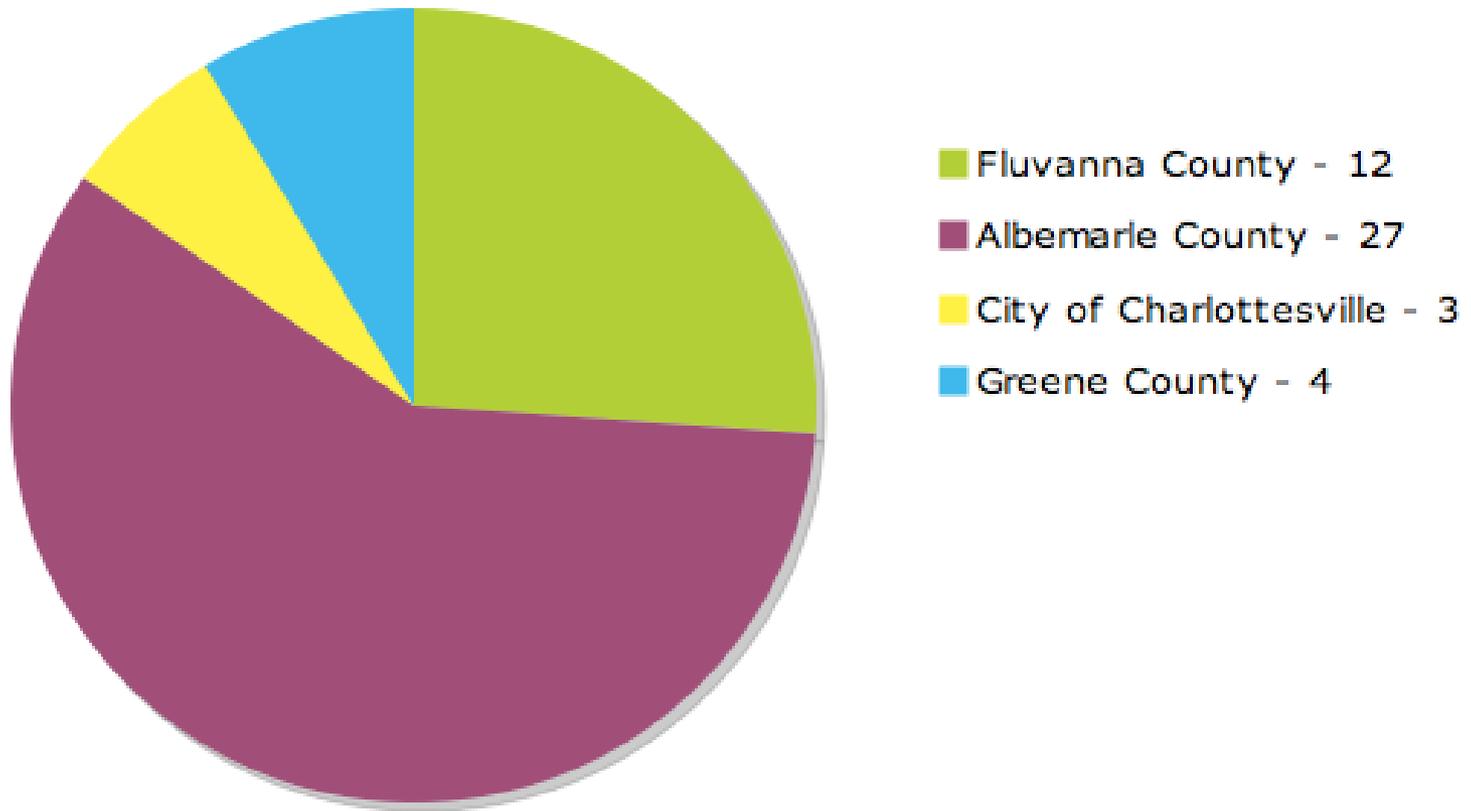
- Stream health declines predictably as land use intensifies.
- Rural and exurban streams are especially sensitive to increased development.
- Most of the failing streams are on the cusp.

# Stream Watch Sites in Fluvanna County

SITE NAME	2011 Assessed Biological Health
Ballinger Creek @ 625	Fair
Carys Creek @ 15	Fair
Cunningham Creek @ 15	Fair
Cunningham Creek Middle Fork @ Bell Farms Lane - B	Fair
Long Island Creek @ 601	Very Good
Mechunk Creek @ 759	Fair
Raccoon Creek @ 15	Good
Rivanna @ Crofton - A	Fair
Rivanna @ Rivanna Mills	Fair
Rivanna 5.2 km downstream of Palmyra	Good
Fluvanna County Reference Site	new site
Lake Monticello Trib emptying to Jackson Cove	new site

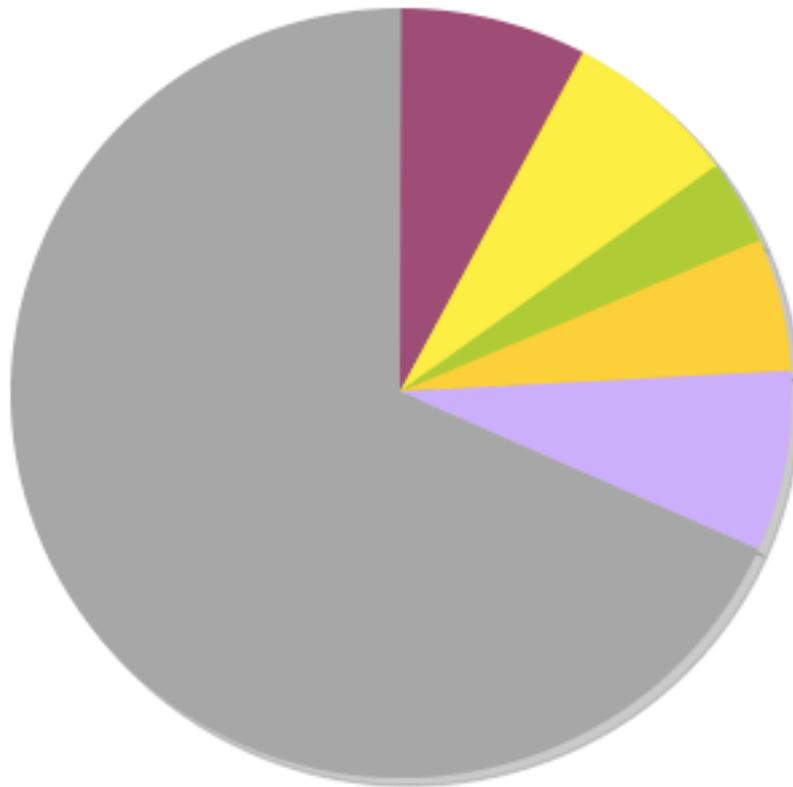
# StreamWatch Long-Term Monitoring Sites

Site Distribution



# Stream Watch Funders

Requested FY2014 Funding



Albemarle County - \$10,380

City of Charlottesville - \$10,000

Fluvanna County - \$5,000

The Nature Conservancy - \$7,500

Rivanna Water and Sewer Authority - \$10,000

Private Donations, Foundations, Grants - \$93,000



**Rose Brown, StreamWatch Director**  
**rose@streamwatch.org | (434) 962-3527**  
**<http://streamwatch.org>**

# Thomas Jefferson Soil and Water Conservation District



**CHARLOTTESVILLE: (434) 975-0224**

**LOUISA: (540) 967-5940**

**[www.tjswcd.org](http://www.tjswcd.org)**

**Alyson Sappington  
District Manager**

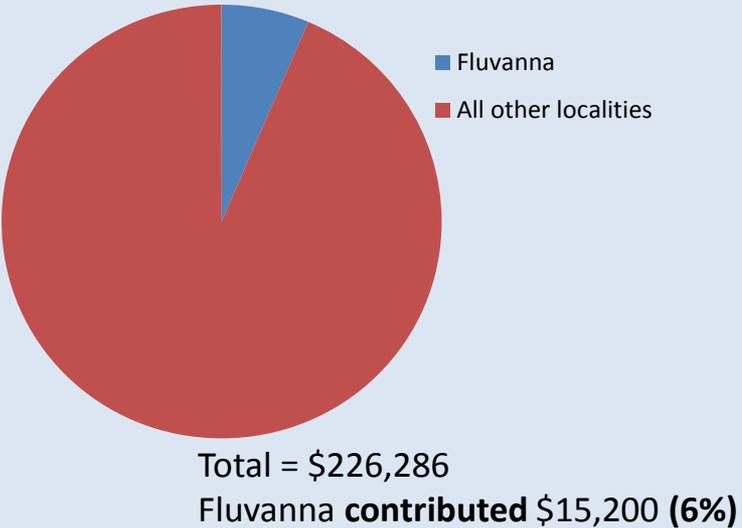
# What is a Conservation District?

- Authorized through Code of VA 10.1-546
- Self-governed subdivision of State (one or more localities).
- Governed by **locally elected** Board of Directors
- Formed in 1930s to create **local** influence (**local people, local decisions, local programs**).
- > 3000 in U.S.; 47 in Virginia
- 98% of land in U.S.
- Partnerships → Leveraging of local resources

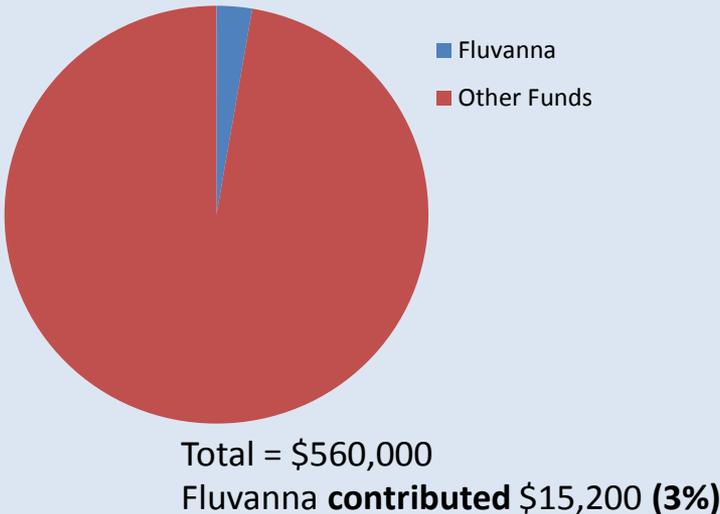
# TJSWCD

- Albemarle, Fluvanna, Louisa, Nelson Counties & City of Charlottesville
- Board of Directors (10 elected Directors, 2 appointed Directors)
- Staff: 7 full-time (1 based in Louisa), 1 part-time
- Funding Sources (state, localities, grants)

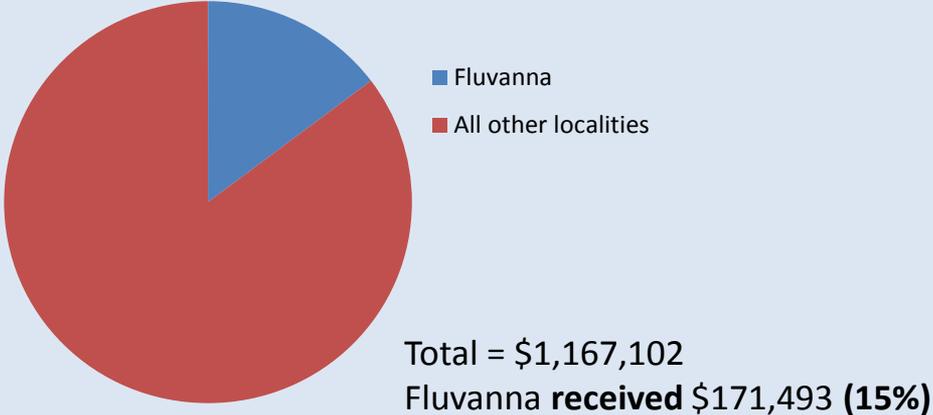
# LOCALITY CONTRIBUTIONS



# OPERATING BUDGET



# AG COST SHARE PROVIDED TO FARMERS



## **In addition to Ag Program:**

- Fluvanna residents make up 17% of those who benefited from our educational programs.
- 22% of our easements are held in Fluvanna County.

# TAKE-HOME POINTS:

- Assistance directly helps Fluvanna meet target pollution reductions of Chesapeake Bay TMDL program.
- Some services we provide to other localities:
  - Non-ag cost share pilot project -- In partnership with four other SWCD's; nearly **\$80,000 in grant** funds secured.
  - Approved for **\$50,000 grant** to assist Louisa & Nelson Counties develop their *required* Stormwater Management Programs. Fluvanna must now do this using their own financial resources.
  - Cost effective support for the implementation of stormwater and erosion & sediment control programs.
- Getting more difficult to justify staff time allocation for current services provided to Fluvanna.

# Presentation to the Fluvanna County Board of Supervisors

Region Ten Community Services Board  
Fluvanna County Office  
Director – R. Charles Fawcett, MEd, LPC  
February 27, 2013

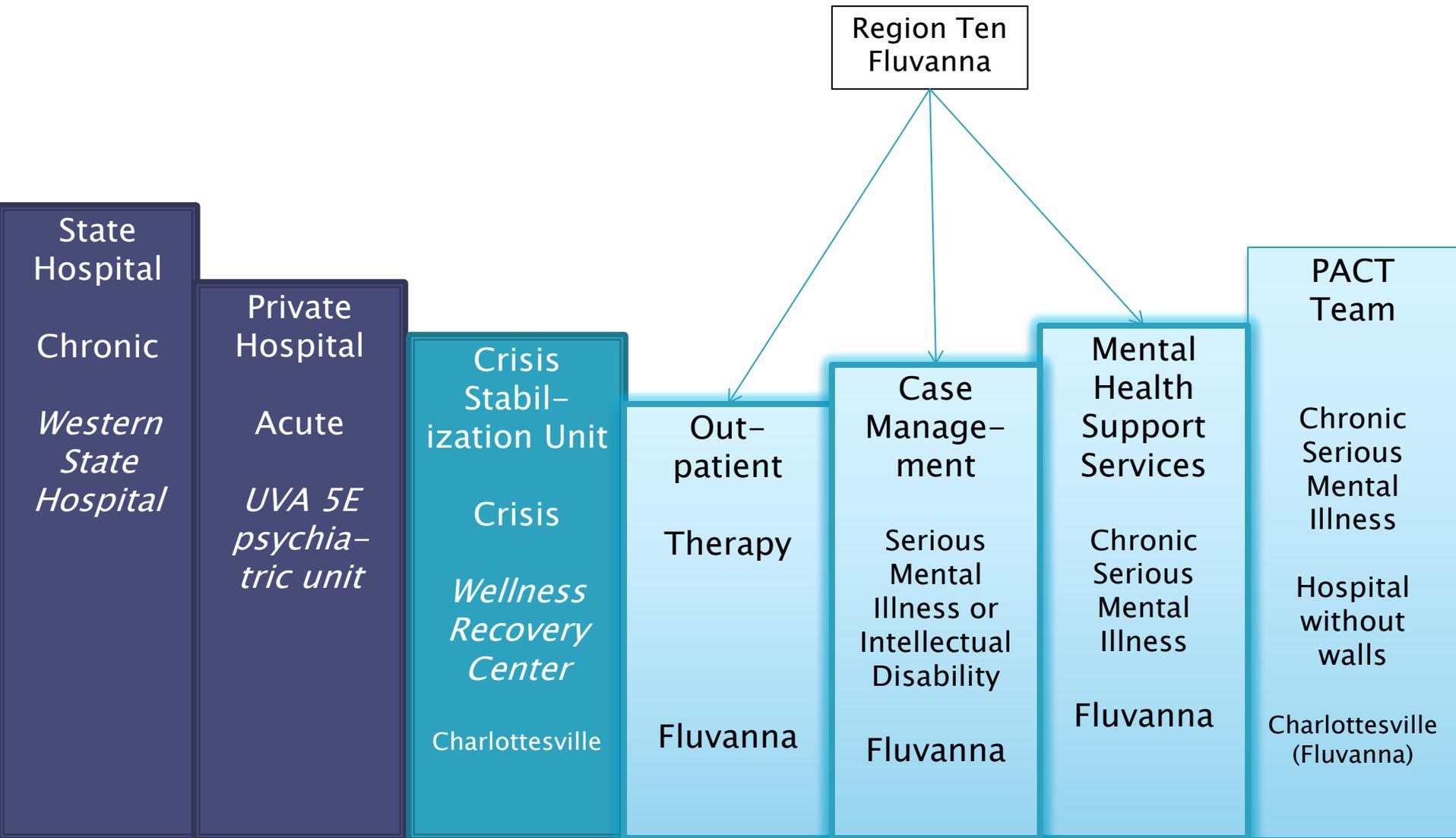
# Fluvanna Office

- ▶ Mission: Working Together to Enrich Our Community One Life at a Time.
- ▶ Location:
  - 13623 James Madison Hwy, Palmyra, VA
- ▶ Hours: 8:30 to 5:00 pm, Mon thru Fri
  - Open late some evenings for groups
  - 24 hr Emergency Services; 972-1800
- ▶ Contact:
  - Office: 434-589-8276
  - Email: [richard.fawcett@regionten.org](mailto:richard.fawcett@regionten.org)

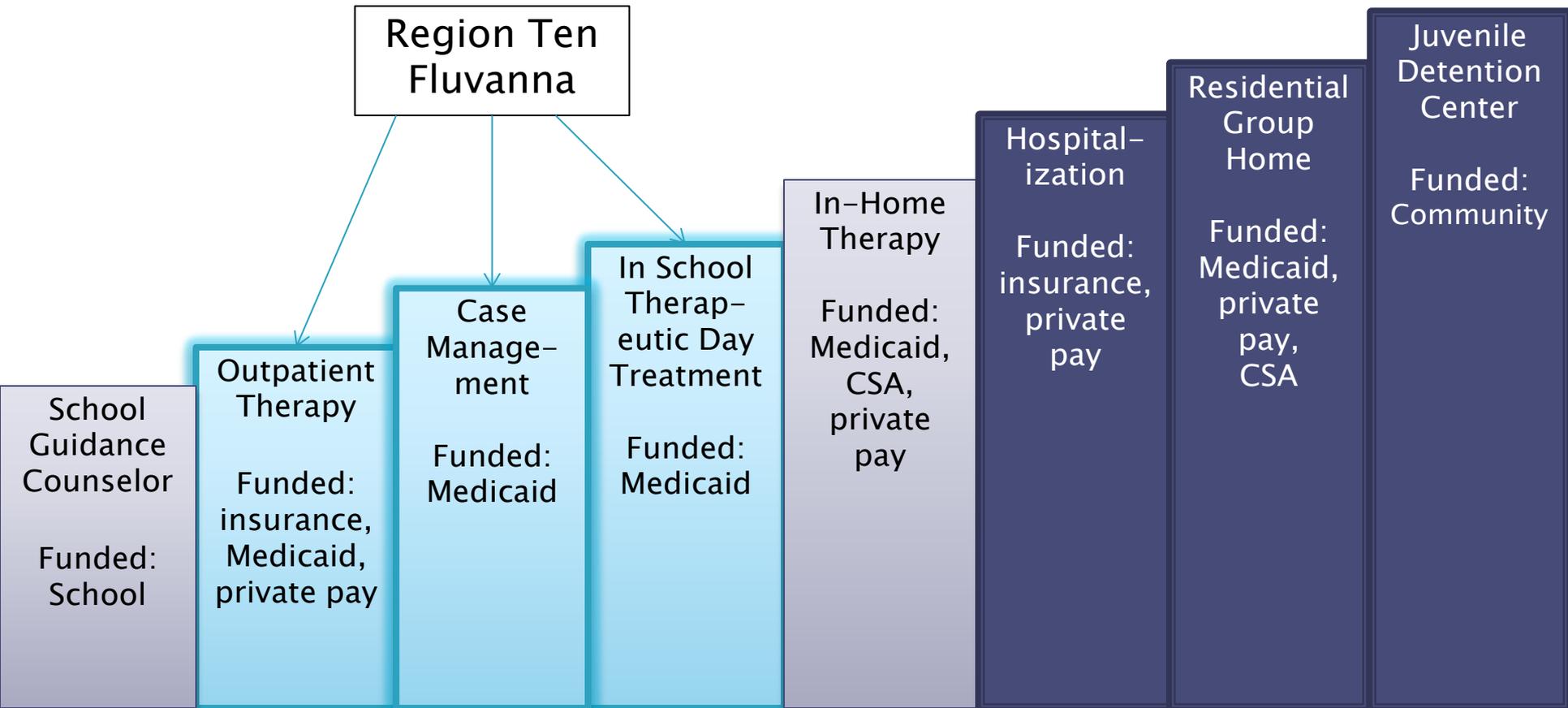
# Staffing in Fluvanna

- ▶ 1 Director
- ▶ 1 Office manager
- ▶ 2 Clinicians
  - LCSW, Adult & Children for Mental Health concerns
  - License eligible, Adult & children for Substance Abuse concerns
- ▶ 2 Case Managers
  - QMHP, Adults w/ Serious Mental Illness & Intellectual Disabilities
  - QMHP, Children w/ Serious Emotional Disturbances
- ▶ 1 Program Manager (50%) for TDT
- ▶ 9 School Therapeutic Day Treatment (TDT) Providers
  - QMHP

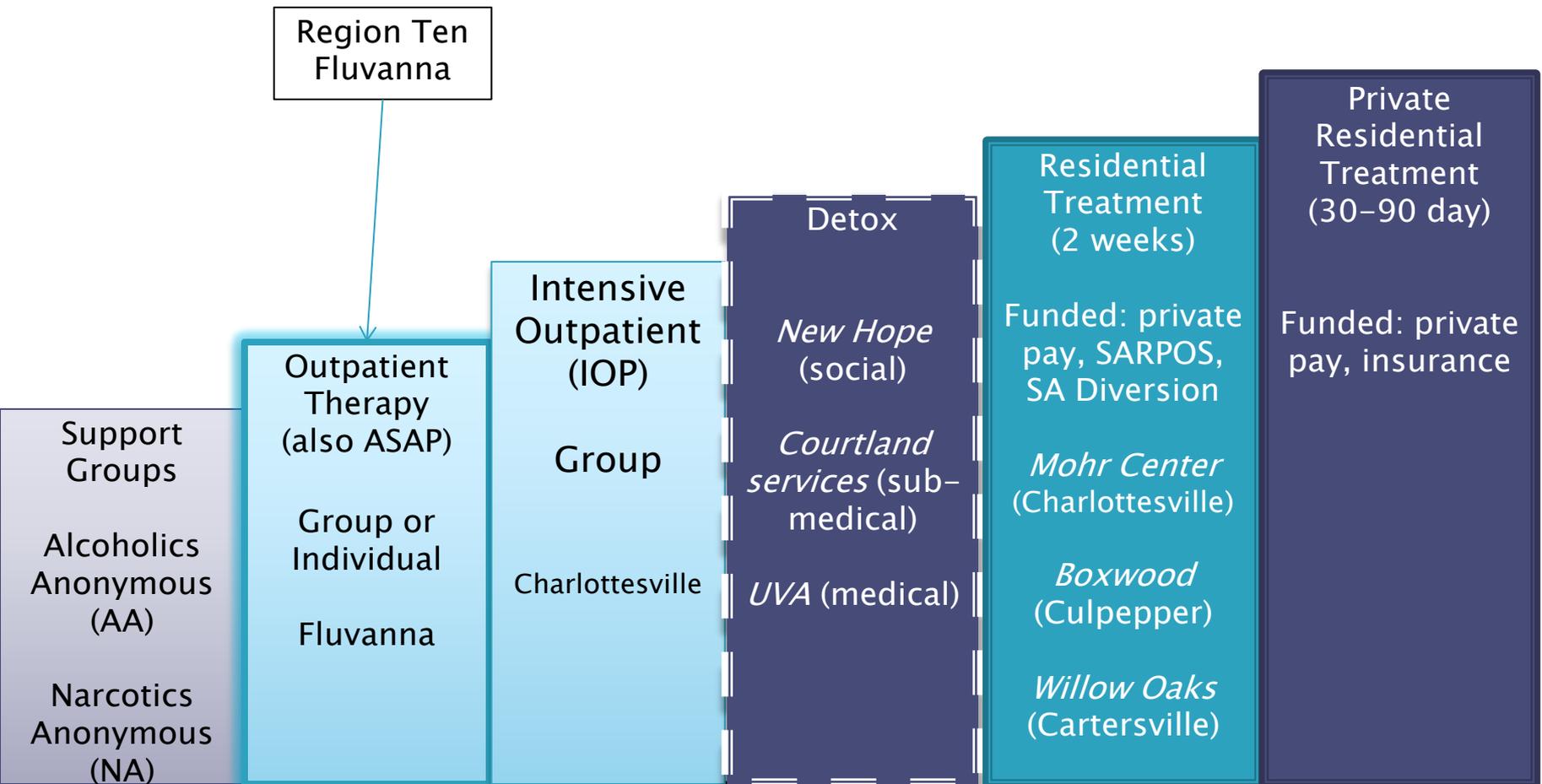
# Virginia State Mental Health Continuum of Care



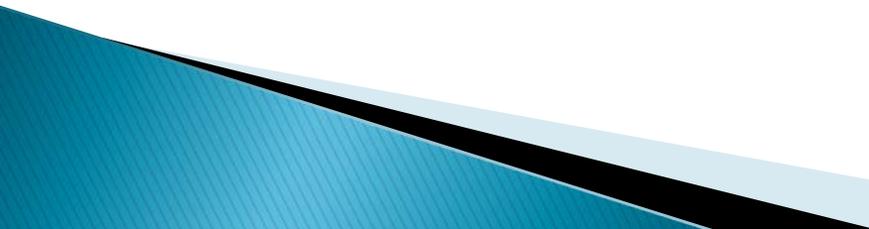
# Continuum of Care for Children



# Substance Abuse Continuum of Care



# Services Provided to Fluvanna Residents FY12 (July 1 to Jun 30, 2012)

- ▶ Adults – Mental Health = 150
  - ▶ Children – Mental Health = 106
  - ▶ Adults – Intellectual Disabilities = 18
  - ▶ Children – Intellectual Disabilities = 3
  - ▶ Adults – Substance Abuse = 111
  - ▶ Children – Substance Abuse = 21
  - ▶ Adults – Emergency or Assessments = 100
  - ▶ Children – Emergency or Assessments = 66
- 

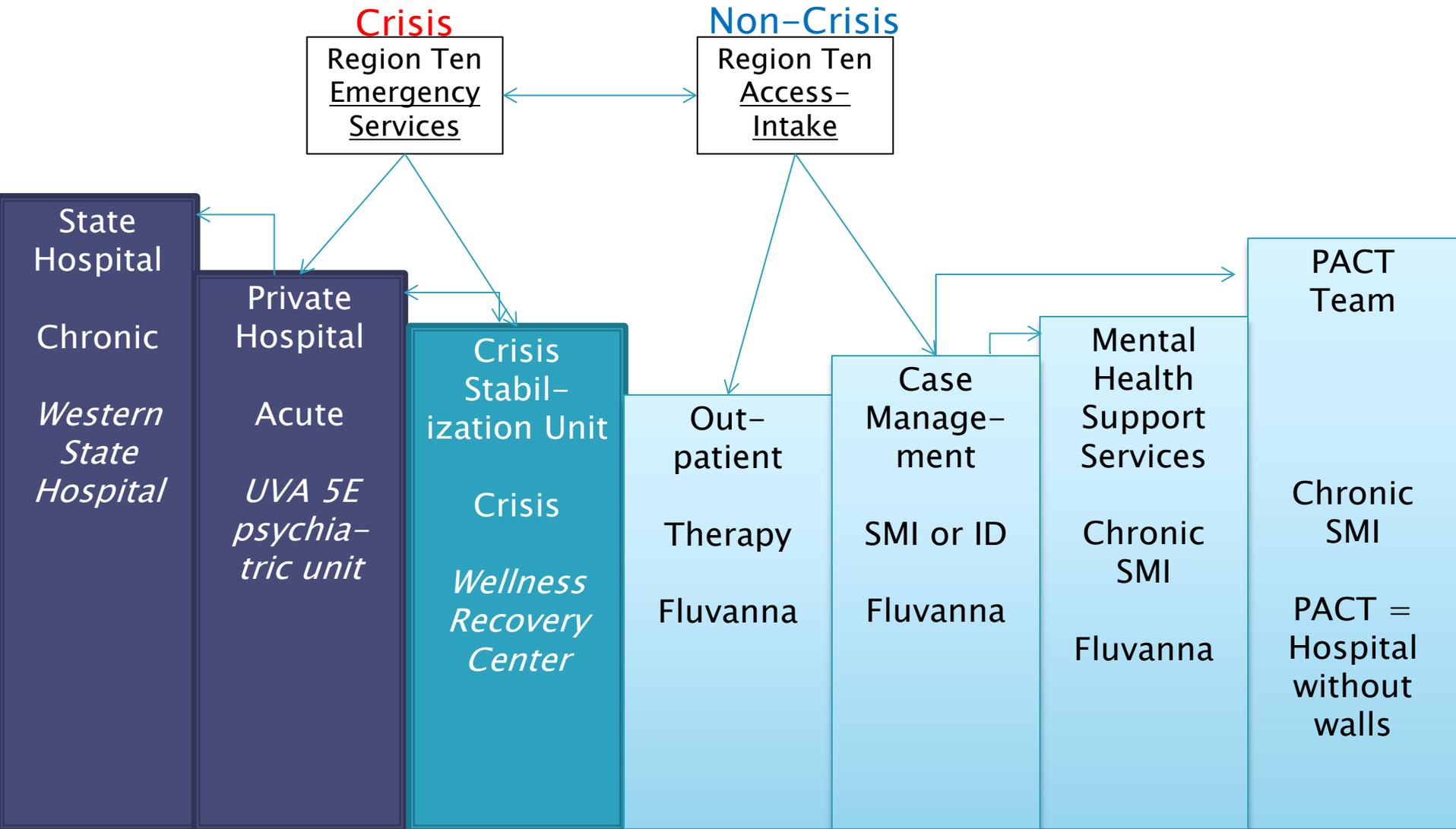
# Questions?



# Therapeutic Day Treatment (aka Educational Support Services)

- ▶ Region Ten staff work in school
  - Usually 4–6 students/staff
- ▶ Support behavioral problems (not special educ)
  - Attention Deficit–Hyperactivity Disorder (ADHD)
  - Post–traumatic Stress Disorder (PTSD)
  - Oppositional Defiant Disorder & Conduct Disorder
- ▶ Interventions
  - Redirecting
  - Reward systems (stickers, stars, toys, extra recess, etc)
  - Role playing
  - Praise and encouragement
  - Modeling
  - Therapeutic discussion
  - Therapeutic games & activities

# Virginia State Mental Health Continuum of Care Referral Process



# Our Mission

We partner with families to create a nurturing home environment and promote the health and well-being of children in our community.

CHIP is a comprehensive ***home visiting*** program focused on the health, well-being and stability of at-risk, low-income families with children ages 0 to 6 and pregnant mothers. We work with families to create a healthy environment so that children are healthy and enter school ready to learn.

## CHIP establishes a team for each family which includes:

- ***a Community Health Nurse*** who provides health assessment and health education and connects the family to medical providers;
- ***a Family Support Worker*** who provides parenting education and guidance and connects the family to appropriate community resources;
- and the ***Family***, whose personal insights are crucial to goal setting.

# CHiP improves family health.

- CHiP staff helps families to effectively access health care, both well and sick care, for their children.
- Families learn about their child's health and development, infant care, proper nutrition and how to meet their child's health needs.
- Mothers learn how to access prenatal care and how to have healthier pregnancy outcomes.
- Nurses assist in managing chronic health problems.

## CHiP empowers families by ...

- Providing access to community resources that further stabilize and encourage the success of each family;
- Encouraging family stability by helping families access housing, health care, job training, educational opportunities and other services;
- Teaching parents how to be their child's first teacher, stimulating growth and development, and monitoring milestones during the crucial early years;
- Coaching families on parenting, discipline, household management and problem solving.

## CHiP gives back to the community ...

- By making sure that families become self sufficient and are able to care for themselves and the health and well-being of their children.
- By making sure that all children are ready to start kindergarten and be successful in school.
- By empowering parents and helping their children become productive and successful members of our community.

- Community Collaboration/Partners
  - Fluvanna Smart Beginnings
  - Fluvanna Department of Social Services
  - Fluvanna Schools
  - Monticello Area Community Action Agency
  - Interagency Council
  - Adults Learning Together
  - Family Preservation Services
  - Region X

## CHIP saves money through ...

- Decreased inpatient hospital stays for pregnant women and babies due to healthier pregnancies;
- Increased well baby and preventative health care where medical and developmental problems can be addressed before they become chronic;
- Significantly reduced emergency room visits;
- Ensuring that children are ready for kindergarten and able to be successful in school avoiding costly intervention and remediation.

# CHiP Works!

## After one year in CHiP:

- 98% of CHiP children were up to date on immunizations.
- 95% of CHiP children were up to date with well-care overall.
- 93% of children met essential milestones on the Ages and Stages developmental screening tool and the 5% who needed further assessments had received them
- 88% of pregnant women, including teens kept all prenatal appointments.
- 90% of children were enrolled in a preschool or a childcare center, compared to 40% at CHiP enrollment.
- 44% of parents were employed, up from 20% at enrollment.

- In Fluvanna in 2012
  - 51 children served
  - 30 families
  - 97% are up to date on Immunizations
  - 91% are typically developing and 94% of those who needed further evaluation received services
  - 95% are up to date on well child care



# Fluvanna Leadership Development Program

Presentation to Board of Supervisors

February 27, 2013

# Purpose

- Provide Fluvanna citizens with knowledge on how the County operates
- Encourage participation in County Boards and Commissions
- Increase support for volunteer organizations
- Get more Fluvanna citizens involved in all aspects of the community

# Origins

- Inspired by Ruritan Club
  - Need for informed citizenry
- Sponsored/Supported by:
  - Board of Supervisors
  - Ruritan Clubs
  - Chamber of Commerce
  - Cooperative Extension Service

# Steering Committee

- Initially appointed by Ruritans and Supervisors
- Evolved over last ten years
- Each year have cycled in members of previous graduating classes
- **Program is run 100% by volunteers!**

<u>2012-2013 FLDP Steering Committee</u>			<u>Emeritus/Advisors</u>		
Brent Bohne		Class 7	Mozell Booker	Emeritus	Class 1
Carol Carr		Class 6	Joseph Chesser	Emeritus	Class 4
Al Colville	Co-chair	BOS	Emerson Farley	Emeritus	Class 1
Terry Furlong		Class 8	Steve Nichols	Advisor	Class 9
Rudy Garcia		Class 9	Red Pulliam	Emeritus	Ruritan
Chuck Johnson		Class 7	John Thompson	Advisor	Coop Ext
Tammy Lawson-Grigg		Class 3			
Easton Loving	Co-chair	Class 3			
Gequetta "G" Murray-Key		Class 8			
June Perkins		CoC			
Steve Scott		Class 5			
Shirley Stewart		Class 9			
Faith Stuart		Class 4			
Kathy Swenson-Miller	Treasurer	Class 8			
Camilla Washington		Class 7			
Ray Weimer		Class 9			
Rhonda White		Class 5			
Su Wolff		Class 9			

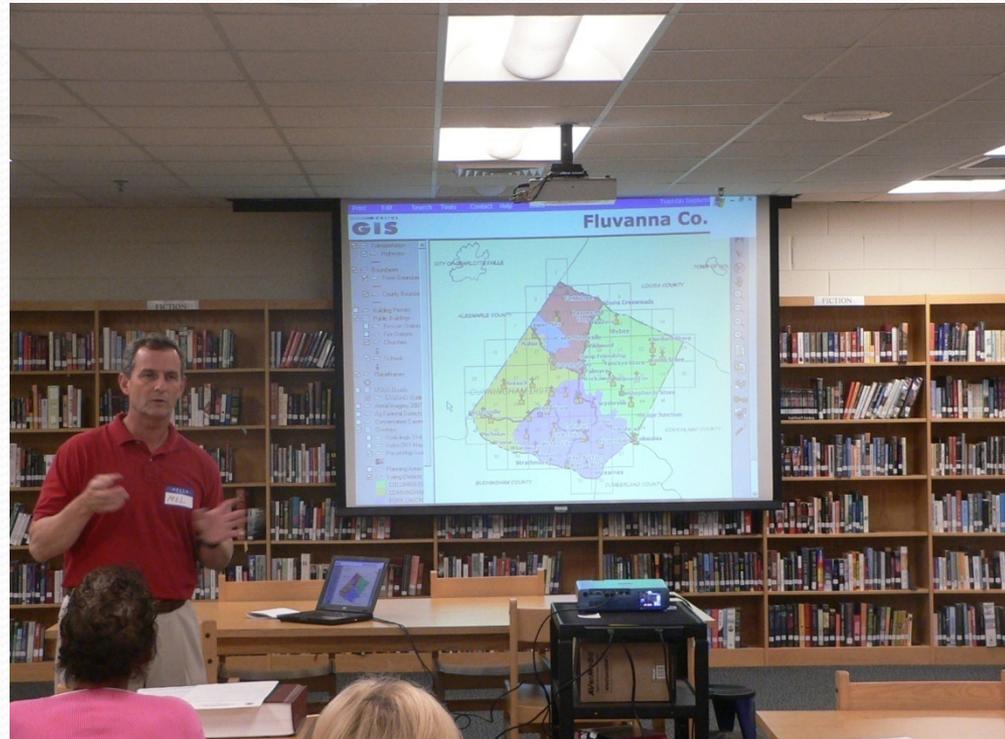
# Learn About Our History



# Learn About Our Government



# Meet Our Constitutional Officers



## See How Other Governments Affect Us



# Project Teams Work on Current County Issues

This year's projects focus on 3 areas

Economic Development Needs

Fire & Rescue Issues

Better Communications on School Matters

# Are We Achieving Our Objectives?

- For first 9 Classes held:
  - 194 people have graduated from the program.
  - 144 positions have been held by
  - 86 of our Graduates in
  - 29 different County organizations.
  - 69 County positions currently being held by Graduates
- Recent Election/Appointment of Graduates include:

# Two School Board Members



# Three Members of the Planning Commission



# Two Of Our Supervisors



# Our New County Administrator



## In Summary, Graduates Currently On Major Boards And Commissions

- BoS: 2 out of 5 are graduates of FLDP
- School Board: 2 out of 5 are graduates
  
- Planning Comm: 3 out of 5 are graduates
- Economic Dev. Comm: 6 out of 12 are graduates
- Economic Dev. Auth: 6 out of 8 are graduates
- Bd of Zoning Appeals: 3 out of 5 are graduates
- Parks & Rec Adv Bd: 3 out of 10 are graduates

Based on Jan 2013 Boards/Commission/Committee List

# Financial Overview

- No funding from BoS in 2011-12
  - Previously: Annual Support from BoS (\$1,000 to \$750)
- \$25 Enrollment Fee from each Participant
- Expenses include:
  - Full-day bus tour of the county
  - Graduation Dinner
  - Handout Materials
  - “Meet & Greet” Refreshments
  - Scholarships for persons who cannot afford enrollment fee

# Request to BoS

- Operational Funding At \$1,000 Level for 2013-14.
- Will continue to solicit local donations from
  - Chamber of Commerce
  - Ruritans
  - Others